

KATE LANEVE
Director of Global Sales Operations
NCR Corporation

Kate Laneve is currently Director of Global Sales Operations for NCR Corporation's Global Sales and Marketing team. Her primary responsibility is to improve sales productivity through the deployment of effective and efficient training, tools and processes. During her 28-year career with NCR, Kate has held leadership positions in sales, marketing, finance, operations and professional services.

Kate is a Six Sigma Black Belt and an avid long distance cyclist, periodically riding to raise funds for charity efforts.

As President of Women in NCR (WIN) International, Kate leads a worldwide network of employees dedicated to improving themselves, their company and their communities. She is a member of the Georgia Executive Women's Network (GEWN) and a Director of The International Alliance for Women (TIAW). As a Board member for Kindred Spirits, a Catholic/Christian singles group, Kate recently completed the redesign of their website, including implementation of online transaction processing.

Originally from Ohio, Kate received her Master's degree from Miami University in Oxford. She now resides in Decatur, Georgia and is looking forward to being an "empty-nester" when her youngest daughter (of three) moves to Athens to attend UGA in the fall.